

# UK'S FIRST CORGI APPROVED SIGNATURE COLLECTION INSTALLATION COMPANY

*Pearl Window Systems are proud to announce that Rapide Frame Supplies is the UK's first CORGI Approved Signature Collection Installation Company.*

Having dealt with Tim Cattell, owner of Rapide, for 30 years, Jeff Walsh, Managing Director of Pearl, is delighted to welcome him to the new initiative and comments: "Tim is one of our longest standing customers and has been a loyal supporter of Pearl Windows since 1999, having built up a working relationship together 10 years previously. I am pleased to see he has been approved by CORGI for our self certification scheme."

Pearl and CORGI recently held a presentation highlighting the benefits of the scheme to Pearl customers, to which Rapide Frame Supplies attended. Jeff continues: "I am confident the new sales material, extended warranties together with the

prestigious CORGI accreditation, will see Tim reach new heights in his retail sales."

Rapide Trade Frames have always bought in their frames from Pearl, which are supplied

to trade customers and also used for their own fitting team. Tim comments: "I started buying in frames for my customers from Jeff at Pearl, who I'd met some years earlier when Jeff was working at Framemaker. I have never considered being supplied by anyone else. It's so important to have trust and respect between fabricator and customer. The fabricator manufactures and delivers on time and the customer pays his bill. It should never be a difficult relationship and Jeff has never let me down."

Having access to the products that Rapide's customers demand, is also crucial in the fabricator/supplier chain, as Tim comments further: "As well as being able to offer my customers the products they require, energy ratings have also become very important. The public are now very switched on to the issues of energy and Pearl has ensured they offer the best possible rated products."

For information regarding Pearl's CORGI Approved Signature Collection and product range please call 0800 014 2769.



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