

SMALLER SIZED FABRICATORS

"We are very aware of how small, and indeed, reasonably sized fabricators are inclined to stop manufacturing and buy in frames. In many cases, this is more economic for them. Our new foiled window manufacturing facility will help many smaller fabricators who need more flexibility in their foil offering. We will take the headache away from them, saving them time and money, and allowing them to give their customers a wider choice of foiled products in a more controlled lead time."

Jeff Walsh

"It isn't always a case of adding more staff or machinery to increase the number of frames manufactured per day." Comments Jeff. "It's cutting down on wasted time, improving on flow and spending a lot of time examining what we are doing and identifying improvements. It would be very easy to look at our factory and reckon we've got it pretty much right but that would be wrong. If you stand still you go backwards. Our philosophy is to always strive to improve."

In addition to what's an already impressive manufacturing site, Pearl's very own foiled window production factory is now open, along side its original facilities. Pearl are now on course to facilitate in the region of 5,000 frames per week.

Adding a stand alone bespoke foiled frame production facility gives the company control over the ever growing demand for foiled products, helps lead times for customers and means smaller quantities of profile can be foiled for specific jobs, and in particular colours. With control over foiling, Pearl is confident in its ability to provide a better quality and more consistent product. The entire facility has been carefully set up with machinery defaulted to accommodate a foiled window frame, this is complimented with unique handling equipment to keep our foiled window products off the floor whilst being manufactured.



25 FOILED COLOURS AVAILABLE!



With 2018 being a benchmark in Pearl's history it's also a significant year of ongoing improvement for Pearl, and for further investment. The opening of next door with an additional 12,500 sq ft of manufacturing space represents a £¼ m investment with £250,000 in extraction and general kit alone. This new manufacturing line has been set up as the most modern and efficient line possible and designed to be inspirational for the Pearl family. Currently a 15 person, handpicked team, are working the new line and will become a way for the workforce to progress within the company structure, being the aspirational place to work.

The facility has been developed with an in house training program to enhance employees' fabrication skills. In recent years fabrication skills have depleted within the industry, this facility will allow the development of the current team of 15 into 40 individuals, who will have been trained to cover every job in the factory. This part of the business will be used to drive quality by training members of staff from the other 3 factories on site. Ultimately the 200 strong workforce will embark on an in house continuous training schedule.

pearl
window systems ltd



"Our support for our customers both in service and marketing is very important to us. More and more leads are being passed through to our customers as our programme of web and social media promotion keeps growing. We need a growing customer base to satisfy the lead funnel that is being generated."

Jeff Walsh

As an additional benefit to the homeowner and installation companies Pearl have now launched its unique extendable warranty scheme. The electronically seamless format allows the homeowner to register an extended warranty for peace of mind for years to come. This is a strong individual sales feature to help customers be confident of converting more leads to sales.

We welcome all fabricators to take advantage of the new foil factory. Irrelevant of profile system or colour request, we can meet your needs. Call us to find out how.

Tel: 0800 014 2769

ALL PEARL STAFF HAVE BEEN RETAINED TO THE HIGHEST STANDARD, ENSURING ALL FOILED PRODUCTS ARE OF THE VERY BEST, HAND FINISHED QUALITY



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